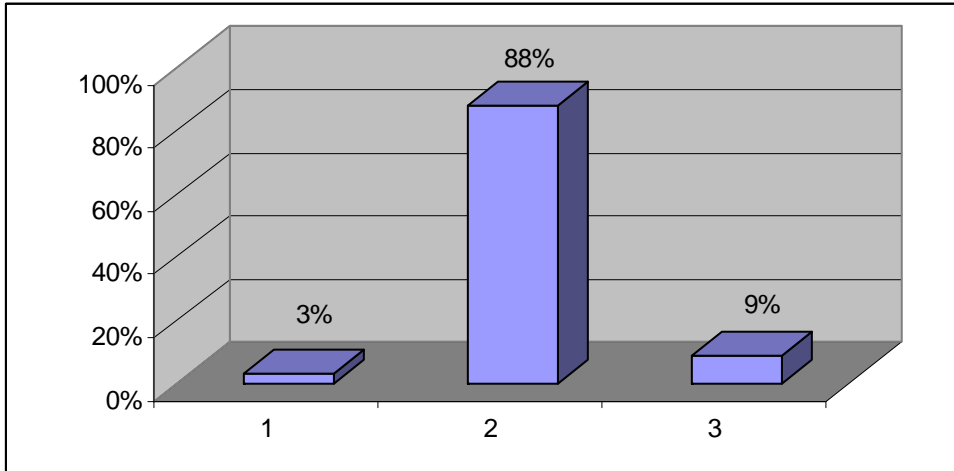


INSURANCE CARRIER RULES SURVEY RESULTS

July, 2008

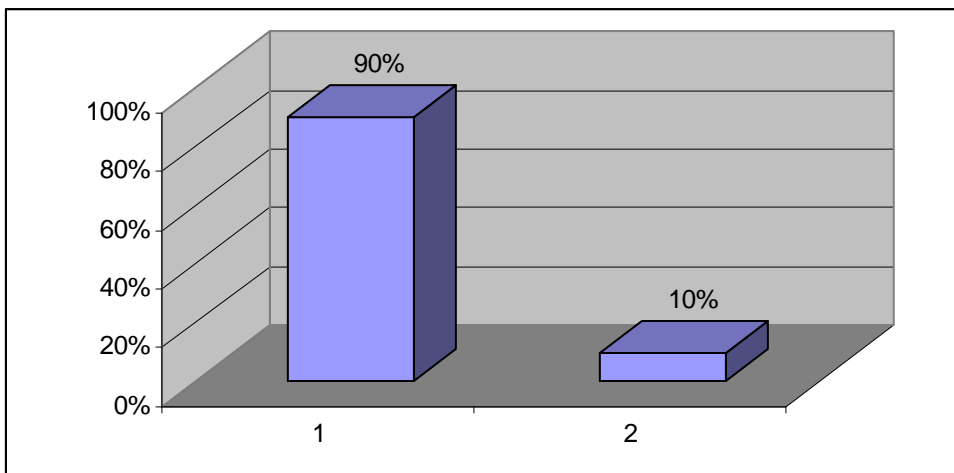
1. Generally speaking, when it comes to how you treat your patients, would you say that insurance carrier requirements have:

1. A Positive Impact
2. A Negative Impact
3. No Impact



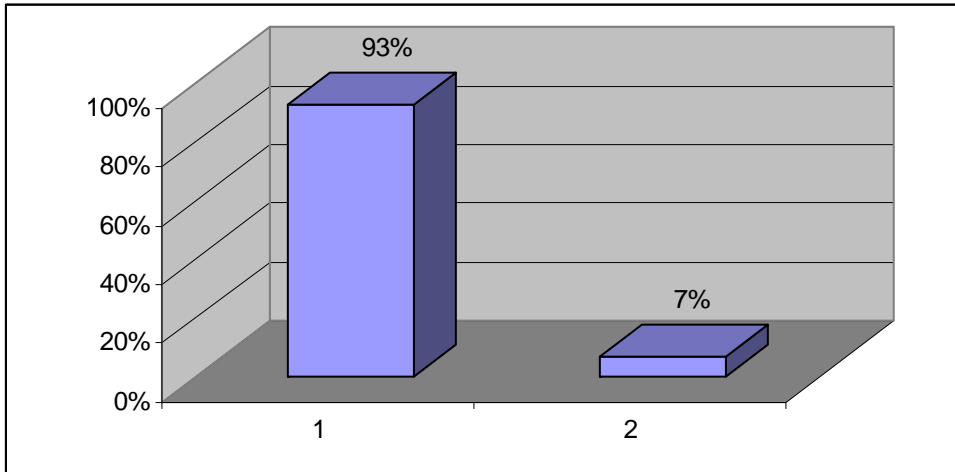
2. Have you ever had to change the way you treat a patient based on restrictions from an insurance company?

1. Yes
2. No



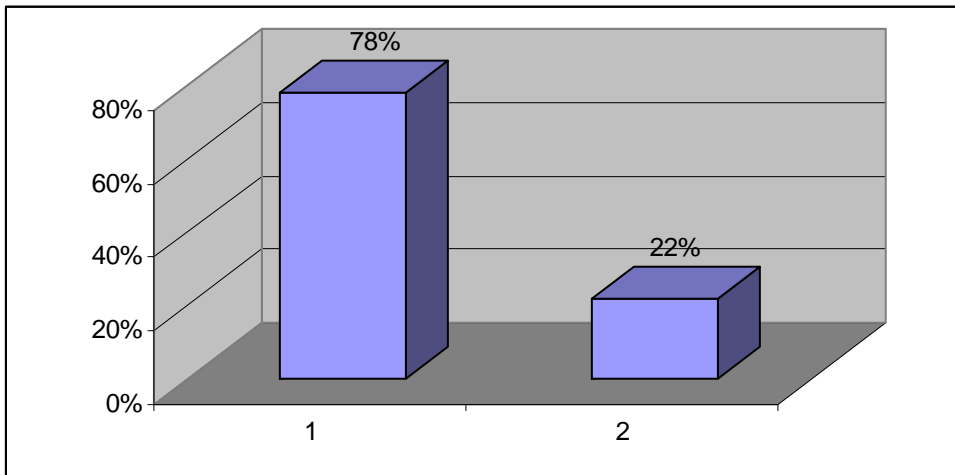
3. Have you ever had to change a prescription medication because of restrictions from an insurance carrier?

- 1. Yes
- 2. No



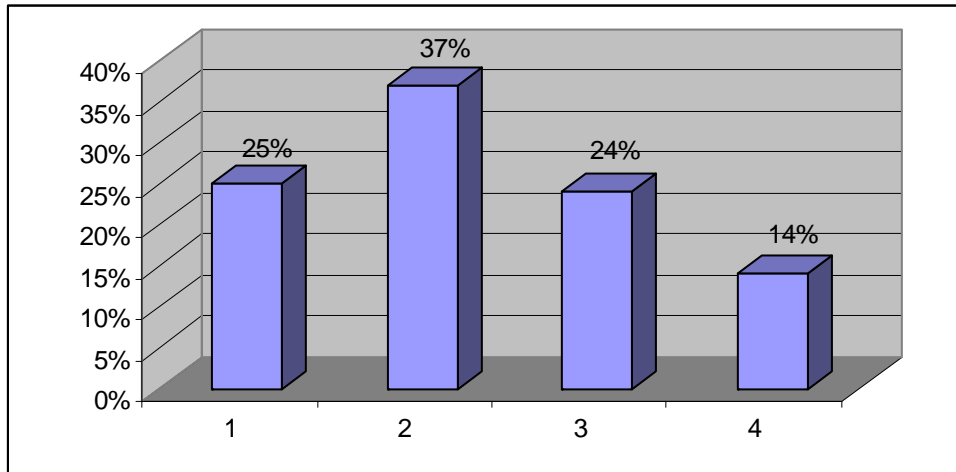
4. Have you ever had an insurance carrier restrict your ability to refer patients to a physician you believed would best handle your patients medical needs?

- 1. Yes
- 2. No



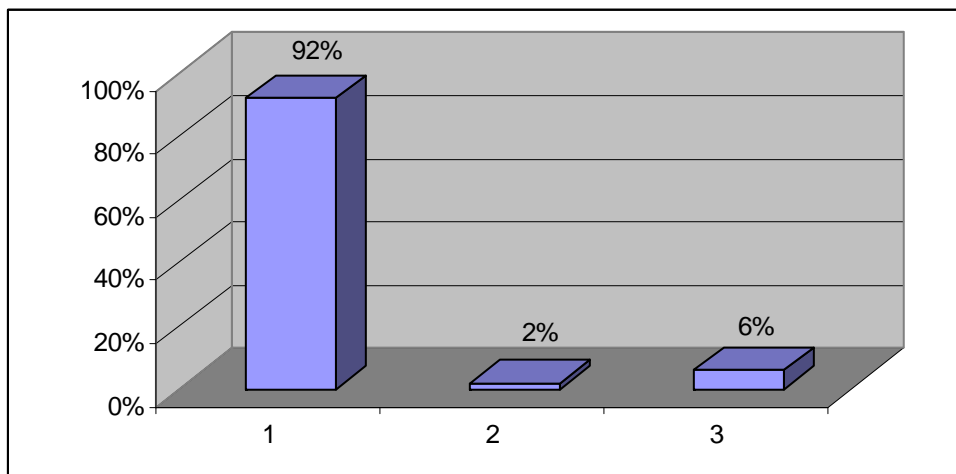
5. How concerned are you that you may be cut out of a network if you do not follow the policies requested by insurance companies?

1. Very concerned
2. Somewhat concerned
3. Not very concerned
4. Not at all concerned



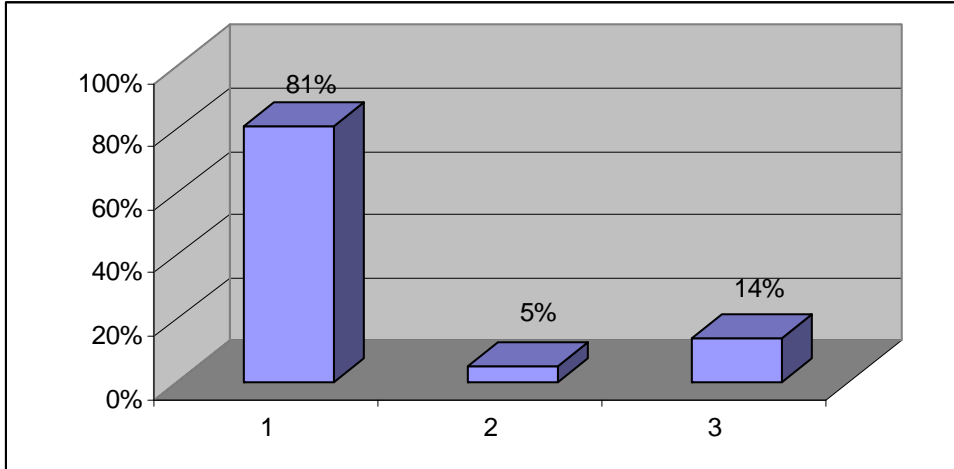
6. Do you agree or disagree with this statement: "Insurance company financial incentives or disincentives to physicians regarding treatment protocols may not be in the best interest of their patients."

1. I agree
2. I disagree
3. I'm not sure



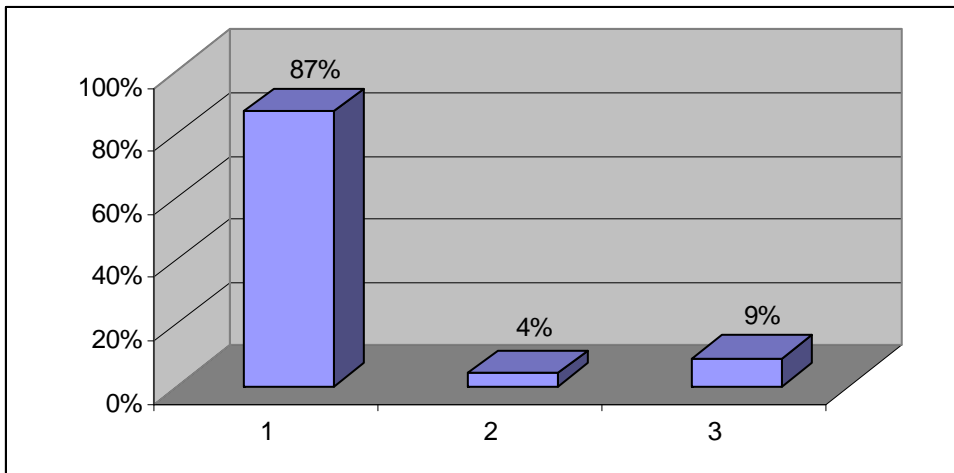
7. Do you agree or disagree with this statement: "Physicians receive pressure/incentives from insurance companies that can be bad for patient care."

1. I agree
2. I disagree
3. I'm not sure



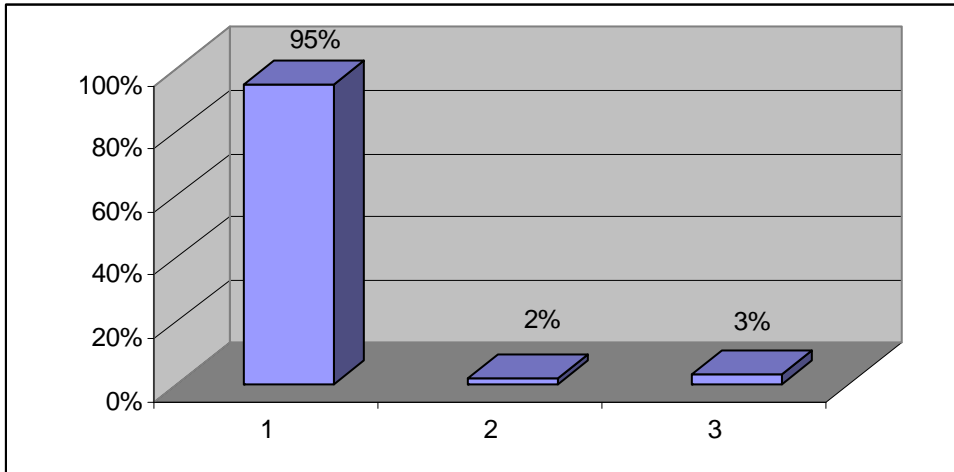
8. Do you agree or disagree with this statement: "I feel that sometimes I am being pressured to prescribe a course of treatment based on cost rather than on what may be best for the patient."

1. I agree
2. I disagree
3. I'm not sure



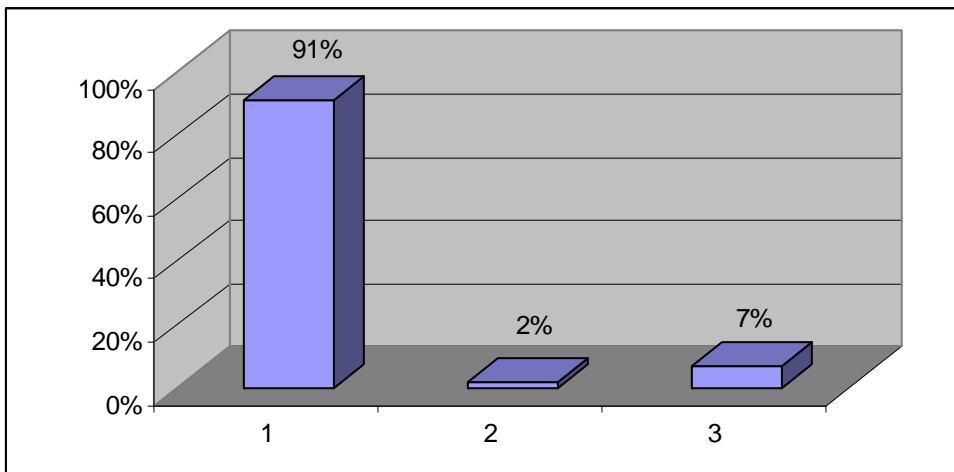
9. Do you agree or disagree with this statement: "Decisions on what medications are right for a patient should be made by the patient's own doctor and not by the health plan or the insurance carrier."

1. I agree
2. I disagree
3. I'm not sure



10. Do you agree or disagree with this statement: "There should be enforceable legislation to regulate the restrictions that insurance carriers put on physicians in regard to treatment modalities they prescribe for their patients."

1. I agree
2. I disagree
3. I'm not sure



11. Can you document negative restrictions which carriers have placed on your practice regarding treatment protocols or use of pharmaceuticals?

1. Yes
2. No
3. Yes, and I am willing to confidentially share that information

