

August 26, 2021

TO: The House of Delegates  
SUBJECT: 2021 Pilot Projects Update

The House of Delegates in 2018 asked that a report on all pilot projects be presented to the House each year. Here is a summary of current pilots, with recommendations regarding continuance.

**I. Institutional membership**

- Discounted dues with 100% membership (single payment for all).
  - Payment by medical staff is divided between county medical society and MSSNY in the same ratio that the current county and state dues total is split.
  - Unless special approval is given, the arrangement cannot result in a loss of dues income to either the county or the state.
  - The dues structure for group or institutional membership agreements are subject to the approval of the Council, Board of Trustees and participating county medical societies
    - Total Institutions 2021: 9
    - Members in 2021: 8,881
    - MSSNY dues received 2021 dues year: \$339,490.50
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**II. Young Physician**

- 40 counties and MSSNY offer a three-year graduating dues schedule for young physicians (those age 40 and under or who completed GME within the past five years).
    - Total members in 2021: 274
    - New members in 2021: 66
    - MSSNY dues received 2021 dues year: \$24,305
  - 20 counties and MSSNY retain the category offering 50% dues reductions in the first and second years of practice
    - Total members in 2021: 16
    - New members in 2021: 5
    - MSSNY dues received 2021 dues year: \$2,300
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**III. Part Time Practitioner**

- 46 counties and MSSNY offer a 50% dues reduction to physicians practicing 20 hours or less per week
- Total members in 2021: 419
  - New Members in 2021: 25
  - MSSNY dues received 2021 dues year: \$75,362.58
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**IV. Retired Pilot**

- Nine counties offer a special dues rate of \$200 for county and state membership to physicians who are fully retired from any position that requires a medical license and is compensated, as an option to retain members who otherwise would resign.
- Total members in 2021: 18

- New Members in 2021: 0
  - MSSNY dues received 2021 dues year: \$1,900
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#### **V. Group Practice**

This program has been in existence since 1999, and offers special pricing for group practices that enroll all of their physicians. Discounts applied to the dues rate increase as the number of physicians on the bill increases.

- Total members in 2021: 1,131
  - Total groups: 18
  - MSSNY dues received 2021 dues year: \$314,492.99
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#### **VI. Pilot for Reduced Introductory Rate for New Members (and formers who left more than two years ago)**

- Currently offered in the following counties: Monroe, Montgomery, New York, Orange, Putnam, and Westchester.
  - Participants are on a three-year schedule, with dues as follows:
    - Year 1 = Maximum of \$200 (MSSNY = \$100, county = no more than \$100)
    - Year 2 = 50% of regular county and state dues
    - Year 3 = 75% of regular county and state dues
      - Total new members for 2021: 96
      - MSSNY dues received 2021 dues year: \$23,355
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#### **VII. Life Member Voluntary Fee**

The 2018 MSSNY House of Delegates approved a pilot project to charge Life Members a recommended voluntary administrative fee of \$100 a year to be divided equally between MSSNY and the county medical society. MSSNY initiated this pilot statewide in January 2019.

- Dues collected January – August 2021: \$29,047.50.